



InnoVentum AB
Contact | Sigvald@innoventum.se | Dr. Sigvald Harryson | Founder and CEO
Office Location | Turning Torso 275 | SE-211 15 Malmö | +46 732 50 49 81
www.innoventum.se | invest@innoventum.se


COP 22 Update to all Co-Owners

Dear Co-Owners,

As you recall, InnoVentum won a project to install our solutions at the venue of COP 22 and be part of the Greening the COP22 initiative by UNIDO. We completed the full installations within six weeks from order confirmation. For UNIDO, six months would still be faster than average so the impression made by the InnoVentum installation Team, headed by Lucas Gabrys, was incredibly positive. A warm thanks to everybody involved in making the impossible possible! Also, I would like to thank Ala Kazlova for being involved in the administrative side of the tender and deal landing, as well as representing InnoVentum at the UNIDO 50th Anniversary, which led to further strengthening the relationship with UNIDO. Below you will find the description of our path to COP22 and the exciting outcomes of our collaboration with UNIDO, such as a potential installation of our Giraffe 2.0 at the UNIDO Headquarters with the inauguration of it during the Vienna Energy Forum in May 2017.

These news also reached UNDP where we have an outstanding offer (ITB/Ref/GP600322-1) for Off-grid solar systems totalling - 6 million USD. Our part is limited by two factors: 1) our average annual sales over the past three years, and 2) our available working capital to execute the deal. By point 1 our limit is 8 million SEK and by point 2 we need working capital amounting to 4 million SEK. Therefore, we are inviting current and new shareholders to benefit from our stock-issue that makes the InnoVentum share available at 110.000 SEK per share. Please inform jacky@innoventum.se if you are interested and for how many shares you wish to subscribe.

Winning the UNIDO tender:

-  Solar Carports for COP 22 in Marrakesh (UNIDO, follow up on Rfx No. 7000001820) – 120 000 USD
After the original bidding proposal for a 15kWp solar carport in August 2016, InnoVentum was asked to propose technical solutions for two additional carports and our proposition was fully accepted in September. The total project is a set of 3 carports, 2 pure PV 12 kWp solutions and one Giraffe 2.0. The winning of this deal was supported by the Energy Agency of Sweden (Energimyndigheten) for which we are grateful. The installation sites are at three main governmental buildings in the city of Marrakech hosting the COP 22 climate conference, that took place on the 7th – 18th of November, 2016: <http://cop22.ma/en/>

The project paves the way to the world at large, but also towards the highly attractive Moroccan market. In recent years, Morocco has allocated large funds towards sustainability projects (PV systems on the mosques, largest PV plant in the Sahara desert etc.) - and our PV carports - installed at the high-profile government buildings (Wilaya, Marrakech Municipality, Environmental Observatory) - will become a benchmark for further installations in the city of Marrakech and other parts of Morocco. With our logos

displayed at the installations and high credibility of InnoVentum & Partners thanks to the rigorous public procurement process by UNIDO, we would be the natural providers of such carports in the future.

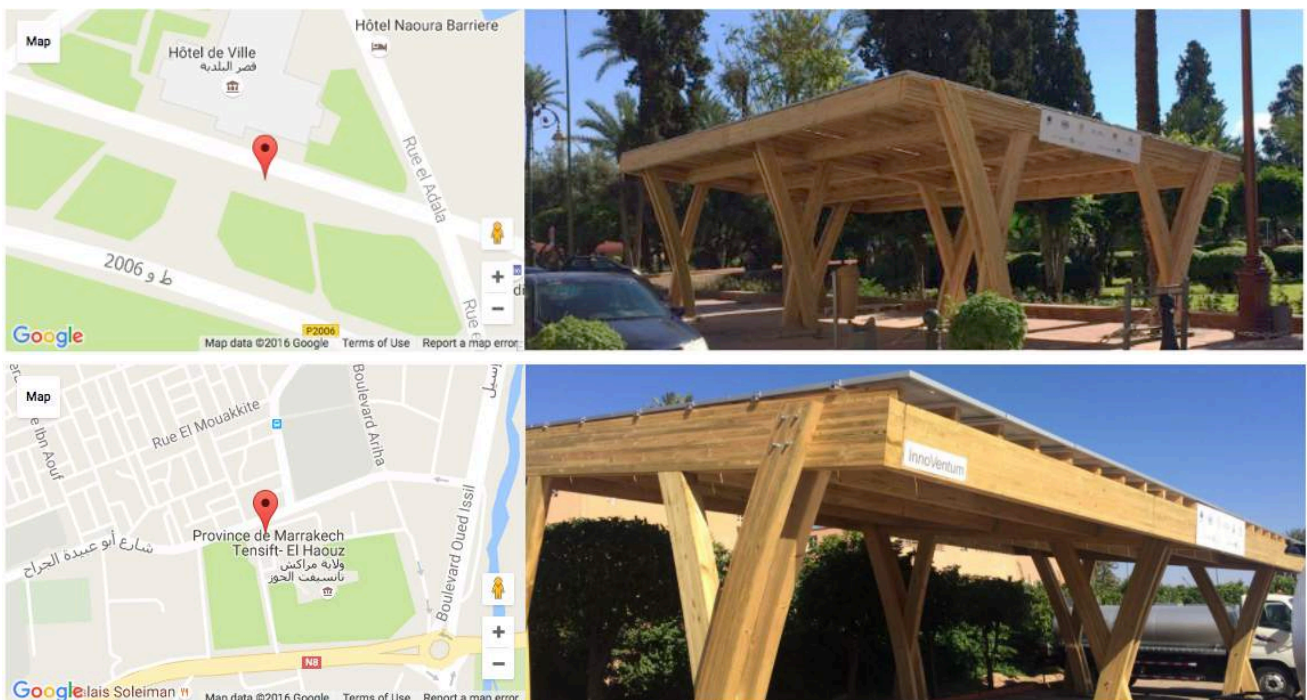
Installations for the COP 22 Giraffe 2.0 and Solar Carports

- InnoVentum has now installed the Giraffe 2.0 at The Regional Observatory for the Environment and Sustainable Development of Marrakesh:



More installations photos here: <https://flic.kr/s/aHskL158iw>

- And two solar carports at the City Hall and the Municipal Palace Wilaya of Marrakech Tensift-Al Haouz



- The Inauguration of our installations as part of the Low Carbon Public Buildings Initiative took place on the 17th of November at the Observatory and the Marrakech City Hall. The delegation included high profile delegates, such as representatives of [GEF](#), Director General of [UNIDO](#) Li Yong, Director of Energy Branch at UNIDO, Dr Pradeep Monga, Ambassador of Sweden to Morocco, H.E. Erika Ferrer, [Swedish Energy Agency](#) representatives, including Technology Executive Committee Vice Chair Michael Rantil, as well as the Mayor of Marrakech, Mohamed Larbi Belcaid. The visit to our installations was followed by a presentation of the project and the results achieved for the 3 pilot buildings. At the event, UNIDO launched a new platform for attracting partnerships with the private sector to support the greening of the city initiatives. The event was covered by a press release which is posted on the [UNIDO website](#) and various [social media](#).
- Watch this inspirational 55 second speech by the Ambassador of Sweden to Morocco, H.E. Erika Ferrer about the Giraffe: <https://youtu.be/80d5gTsjXqk>



Ambassador of Sweden to Morocco, H.E. Erika Ferrer, UNIDO Director General Li Yong and our CEO Dr Sigvald Harryson at the inauguration of our installations at COP22. Erika Ferrer, giving an inspirational speech. 1 of 7



InnoVentum at COP 22 (November 7-18, Marrakech)

- Throughout COP 22, InnoVentum was part of the Nordic Pavilion with plenty of marketing material (a roll-up and 700 leaflets) at the spot.
- In addition, all 3 of our installations bear 2m x 0.47m aluminium signs with the logotypes of InnoVentum, UNIDO, COP22, Global Environment Facility, Swedish Energy Agency, relevant ministries and governmental bodies of Morocco as well as our local installation partner BCLT Energie. The signs will be visible to the delegates during future site visits and will stay permanently for future visits.



- InnoVentum also took part in the sustainability event at COP22:

Nov 09, 2016 (15:30-17:00), Nordic Pavilion, Blue Zone: ["The 24th Longitude East - a Pathway for Cleantech Cooperation from the Northern Lights to the Caprivi Strip"](#) (GreenStream)

InnoVentum at UNIDO 50th Anniversary Events and EXPO (November 21-25, Vienna)

- Based on the extremely fast execution of the COP22 installations, InnoVentum was invited to take part in the UNIDO 50th Anniversary Events and EXPO as one of the successful suppliers to UNIDO. See more about the event <http://50.unido.org/>
- We have had a fantastic exposure to the 700+ participants from all corners of the world including governmental delegates, high-profile UN officials, academia and private sector. InnoVentum's logotype was on the programme, in the official app, on a number of roll-ups and on sponsor wall for official photographs.



Sigvald with Director General of UNIDO Li Yong (a strong supporter of our Giraffe 2.0 and it continued deployment within UNIDO)

- As a result of the productive conversations with the energy department of UNIDO, we have secured the next steps in our collaboration, the first of which is the installation of the Giraffe 2.0 at the Vienna International Centre (VIC) – the Headquarters of the UN, UNIDO and the International Atomic Energy Agency.
- The inauguration of the Giraffe 2.0 is planned for May 2017 during the Vienna Energy Forum taking place at the VIC and the Hofburg Palace in Vienna. This installation will be the symbol of the growing co-operation between UNIDO and the Swedish Energy Agency. If the collaboration negotiations go well, InnoVentum will have the chance to supply our products to sustainable energy centres of excellence by UNIDO all over the world – a major breakthrough in scaling up!

Renderings visualizing the Giraffe 2.0 at the UNIDO Headquarters in VIC

